



## NORTH BALDWIN UTILITIES

This public utility company saves hours each week and eliminates human error with one seamless cloud-based, back-end accounting system.

### AT A GLANCE

#### CHALLENGES

- Paper & manual processes
- Inconsistent data entry
- No remote access
- Approval delays

#### BENEFITS

- Electronic documents allow approvals from anywhere.
- Time savings each week - fewer phone calls, instant reports, and more.
- Cost savings - reams of paper in multiple colors no longer needed.

[Download the WACUtility Datasheet](#)



"I loved how personable WAC Solutions Partners are - and how personal they made the experience. Implementation and training was great because of the depth of their accounting knowledge."

**LEEANN MCKENZIE**

North Baldwin Utilities

### OBJECTIVES

North Baldwin was operating on very old technology (black screen, green text) that could not be accessed remotely. In addition, they were relying on a paper-based approval process. They needed a system that would automatically capture invoices and other pertinent information in business documents, and allow team members access when not in the office.

### SOLUTIONS

North Baldwin Utilities wanted to make sure they found the perfect solution to justify using rate payer funds for software. They knew it was an investment in the future, but with the right system, it would ultimately serve their clients better. After researching solutions and asking other utilities for recommendations, WACUtility kept coming up. Once they saw the price point and all the benefits, they knew it was designed for them.

### BENEFITS

#### No More Paper

North Baldwin used to spend a lot of time and money on white and gold paper to manage quotes. Now they don't spend a dime and save hours each week.

#### Seamless Integration

Their other systems are seamlessly integrated with WACUtility. We get documents emailed to us, they are captured and moved into Acumatica automatically. Everything appears in any report we need.

#### Remote Access

Access from anywhere, anytime means there are no more waiting periods for a supervisor to be in the office to get quotes or other items approved. All their processes are faster and more efficient.

#### We Have a Partner for Life

Everyone, including our customers and board members, benefit from this new system. "WAC Solution Partners was easy to work with and they are experts in the utility sector."